

Message Text

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63

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 NEA-10 /030 W
----- 090037

R 081439Z JUL 75
FM AMEMBASSY LONDON
TO USDOC WASHDC
INFO AMEMBASSY BEIRUT
AMEMBASSY JIDDA
SECSTATE WASHDC 2654
AMEMBASSY NICOSIA

UNCLAS LONDON 10381

E.O. 11652: N/A

TAGS: BEXP, XF

SUBJECT: POTENTIAL MAJOR PROJECTS: ELECTRIC POWER
GENERATION AND TELECOMMUNICATIONS, MIDDLE EAST

1. EMBASSY WAS APPROACHED FOR ASSISTANCE ON JULY 3 BY GREEN CYPRIOT NAMED RISSOS A. KYRIAKIDES WITH REGARD TO WHAT HE STATED TO BE TWO FORTHCOMING BUT AS YET UNPUBLICIZED MAJOR PROJECTS. FIRST PROJECT IS REGIONAL ARAB STATES TELECOMMUNICATIONS SCHEME INVOLVING SUPPLY OF 57,700 KILOMETRES OF VARIOUS KINDS OF CABLE. PROLECTED CABLE AND ASSOCIATED EQUIPMENT COST, ACCORDING TO KYRIAKIDES, IS 2.2 BILLION RPT BILLION DOLLARS. SECOND PROJECT, AT ESTIMATED COST OF 122 MILLION DOLLARS IS IDENTIFIED AS AL SUSALA PROLECT IN SAUDI ARABIA AND CALLS FOR SUPPLY OF DIESEL AND GAS TURBINE GENERATING SETS WITH RELATED DISTRIBUTION EQUIPMENT.

2. KYRIAKIDES STATES HE IS PROJECT MANAGER FOR THE DEVELOPMENT OFFICE COMPANY LTD., LATE OF BEIRUT, NOW LOCATED AT 36 HERTFORD STREET, LONDON W.1. HE NOTED THAT THE COMPANY HAS BEEN AUTHORIZED TO ATTEMPT TO PUT TOGETHER U.S. SUPPLIER CONSORTIUM, AND THAT HE WILL WISH TO NEGOTIATE WITH INTERESTED U.S. FIRMS UPON HIS ARRIVAL IN LOS ANGELES MID-JULY. KYRIAKIDES SAID PROLECTS WILL GO ON INTERNATIONAL TENDERS IN SEPTEMBER 1975 IF
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DIRECT NEGOTIATIONS ARE UNSUCCESSFUL.

3. EMBASSY HAS NO RPT NO REASON TO DOUBT BONA FIDES OF COMPANY OR INDIVIDUAL INVOLVED, BUT COMMENTS OF ANY ADDRESSEES WOULD BE APPRECIATED. WE ARE FRANKLY INCREDULOUS ABOUT THE STATED VALUE OF THE REGIONAL TELECOMMUNICATIONS PROJECT, BUT ARE NOT INFORMED AS TO WHETHER SOMETHING OF THAT MAGNITUDE IS PLANNED.

4. IF DEEMED APPROPRIATE AFTER CONCERNED POSTS HAVE RESPONDED, EMBASSY REQUESTS CABLE ADVICE FROM USDOC ON HOW DEVELOPMENT OFFICE COMPANY LTD'S APPROACH TO U.S. SUPPLIERS CAN BEST BE FACILITATED.

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NNN

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